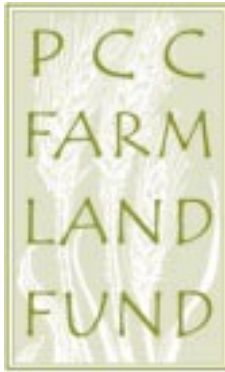


# PCC Farmland Fund

## Annual Report 2003



"Any reform of the current system of industrialized agriculture will have to address the needs of independent ranchers and farmers. They are more than just a sentimental link to America's rural past. They are a unique source of innovation and long-term stewardship of the land .... This new century may bring an impatience with conformity, a refusal to be kept in the dark, less greed, more compassion, less speed, more common sense, a sense of humor about brand essences and loyalties, a view of food as more than just fuel. Things don't have to be the way they are. Despite all evidence to the contrary, I remain optimistic." – Eric Schlosser, **Fast Food Nation**

The PCC Farmland Fund is an independent, community-supported 501(c)3 non-profit land trust working to save threatened farmland from development and keep it in organic production.

### FARMLAND PRESERVATION

The entire **DELTA FARM** is now certified organic, in production, and leased for 30 years to Nash Huber and Dungeness Organic Produce. Cars on Towne Road slow down to look at its beauty. Winter cover crops provide habitat; harvest stubble is left for wildlife gleanings. Irrigation improvements include a second pump, more lines and a pump house on the new tailwater pond, which attracts herons and ducks and is stocked with bluegill, sunfish and bass. The farm continues to supply produce to the Senior Nutrition Program of the Olympic Area Agency on Aging and Community Action. Two people have completed community service hours through labor on the farm. The local Audubon Society practices bird banding on the baby chickens.

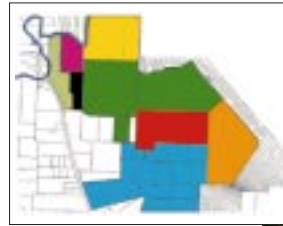


The Delta Farm hosted tours during Seattle Tilth's Weekend Workers on Organic Farms, Peninsula on a Platter's progressive gourmet dinner, and Western Washington's Harvest Celebration Day.

The Fund suspended action on a conservation easement to protect the **SHIPLEY FIELDS** after Wal-Mart announced plans to build a 181,000 sq/ft superstore (and 22-acre parking lot) on adjacent land above a drinking water aquifer and the Dungeness River. The Fund informed its donors and the public via media and direct mail and provided counsel to the community group Sequim First. After two public hearings failed to dissuade Sequim's City Council, Sequim First filed suit to require an environmental impact statement. If the court finds for Wal-Mart and no other avenue is left for effective opposition, the Fund will provide an opportunity for donors to redirect gifts to other projects.

The Fund and eight other partners in the **DUNGENESS RIVER ESTUARY PROJECT** received full funding of a proposal for \$987,500 from the US Fish and Wildlife Service.

Our project, Phase II of a four-year plan, entails purchase and conservation of coastal farming/wetland habitat properties in the lower 1.5 miles of the Dungeness River and Meadowbrook Creek systems. The source of Meadowbrook Creek is on the Delta Farm. Partners are Clallam County, Ducks Unlimited, Dungeness River Center, Jamestown S’Klallam Tribe, National Wildlife Refuge Coordinated Volunteer Program, North Olympic Land Trust, Olympic Peninsula Audubon Society and the Washington Department of Fish and Wildlife.



Meadowbrook Farm: the Fund and eight other partners are working to preserve coastal farmland and habitat in the Dungeness River and Meadowbrook Creek estuaries.



Sunfield Farm: the Fund made a one-year \$10,000 challenge grant to a Waldorf school community working to protect 83 acres south of Port Townsend.

The Farmland Fund acted to save a fourth farm from development by making a one-year \$10,000 challenge grant to **SUNFIELD**, a Waldorf school community working to purchase and protect an 83-acre property south of Port Townsend. The farm includes 50 acres of arable land, 26 acres of forest, seven acres of wetlands and a stream. This project was very popular with the Fund’s donors, who provided the grant

money in less than three months. Sunfield finished raising its \$15,000 match at a dinner/auction event on Western Washington Harvest Celebration weekend in October. The Fund then presented a check representing gifts from 186 of our donors, to great enthusiasm and joy.



Sunfield finished raising its \$15,000 match at a dinner/auction event on Western Washington Harvest Celebration weekend in October.

**THE BENNINGTON PLACE:** Named for a longtime resident family, these 174 acres rise from the Oregon border southwest of Walla Walla to a high point looking east across the valley to the Blue Mountains. The land has ample water, an intermittent pond for migratory waterfowl and a well-kept house and outbuildings. Beginning in July the Fund identified, investigated and visited the land, the sellers and the prospective lessees. After environmental and financial criteria were met, repairs completed, purchase and lease/option agreements negotiated and a \$250,000 loan provided by PCC Natural Markets, the deal closed January 2, 2004.

The leasing Huesby family, doing business as Thundering Hooves ([www.thunderinghooves.net](http://www.thunderinghooves.net)), raise pastured livestock and poultry in an open, natural and low-stress environment with no growth hormones or antibiotics, in transition to organic certification. The cattle eat only pasture grass and alfalfa. With this project the Fund steps over the mountains, in affirmation of our statewide mission, and embraces another sector of agriculture.

**MATCHMAKING PROGRAM:** During 2003 the Fund connected farmers with buyers of both land and easements to facilitate local farmland preservation. These informal connections protect land at little cost to the Fund beyond staff time.

## SUPPORT

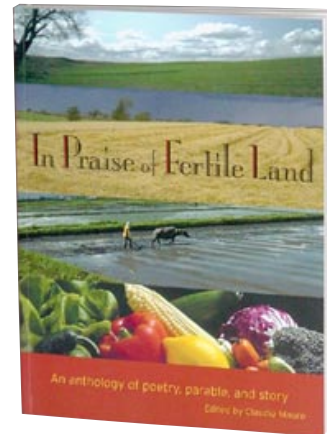
All this was possible because of gifts from individuals, families, businesses, foundations and agencies whose generosity contributed to the Fund's total revenue of \$215,622 for 2003.

Of this support, 41% came from individuals and families. Businesses contributed 34%, and foundations provided 8%. The remaining income sources were merchandise sales (5%), lease and rental payments on the farm and farmhouse (12%) and interest received (less than 1%).

PCC Natural Markets is first among the Farmland Fund's corporate donors, with a combined gift in 2003 of \$54,195, providing 25% of the Fund's income for the year and many forms of in-kind assistance. Staff members of PCC Natural Markets contributed an additional \$10,948.

Fundraising in 2003 comprised 7% of the Fund's expenses; fundraising and management together totaled 13% of all expenses. All contributions from the public went directly to preservation of farmland. The Fund has raised more than a million dollars since the first gift in September 1999.

After two years of preparation, Seattle's Whit Press published the anthology **In Praise of Fertile Land**. The Press donated to the Fund 1,000 copies of the book and all future royalties. The book's poetry, parables and stories celebrate farmland, independent farmers and the food they provide. Its authors, ancient and contemporary, represent six continents. Sales of **In Praise of Fertile Land** provided more than \$5,000 in six months, thanks to the support of PCC's management and staff. Public readings were held at the Hugo House in Seattle and at Inklings Bookstore in Yakima. The anthology won the Bumbershoot Literary Award for 2003.



## BESIDES SAVING FARMLAND, IN 2003 THE FARMLAND FUND

- provided information, contacts and counsel to individuals in Washington (Chehalis, Coupeville, La Center, Marysville, Mt. Vernon, Skagit, Snohomish, Tonasket and Vancouver), and in California and Minnesota for saving family farms, funding organic operations, conversion to sustainable agriculture, organic certification, best starter crops, purchasing and leasing land, finding buyers, selling development rights and securing financing to reunite family land.
- submitted comments to federal and state agencies supporting small direct market farmers; rewarding them for conservation practices; upholding standards for meat labeling; urging amendments on confined animal feeding operations; supporting renewable energy and energy efficiency, exempting private kitchens from state regulation and continued funding for WSDA's Small Farm and Direct Marketing program.

- supported bills in Congress funding the Conservation Security Program, Energy Efficiency Grants, Initiative for Future Agriculture and Food System grants, Environmental Quality Incentives Program, Renewable Energy Systems, Wetlands Reserve Program, Sustainable Agriculture Research and Education and Conservation Security Programs Value-Added Producer Grants, the Leahy Child Nutrition Initiatives and the Farm to Cafeteria Project.

The Fund opposed non-medical use of antibiotics in agriculture and permitting livestock producers to feed animals conventional feed and still label the products organic; it also opposed abbreviation of review procedures of genetically engineered animals, including fast-growing salmon, that would allow wider use of antibiotics in agriculture and aquaculture.

The Fund supported adequate funding for the USDA civil rights operation and to reverse inequities in funding to the Historically Black Land Grant Universities and reinstatement of the former USEPA Ombudsman who resigned his position in 2002 rather than accept a directive that he could not make public the results of his investigations, including one on the disposal of hazardous wastes as fertilizer.

- continued as a supporting member of the Cascade Harvest Coalition and the Land Trust Alliance.

Speaking engagements, interviews with reporters and students, and participation in studies of land trusts and natural resources law offered additional opportunities for the Fund to contribute to our community.

**We are stronger when we work together.**



## BOARD OF DIRECTORS

Jody Aliesan, President and Operating Officer

Randy Lee, Secretary-Treasurer

Katharine Blackman

Goldie Caughlan

Joe Hardiman

PCC Farmland Fund  
4201 Roosevelt Way NE  
Seattle, WA 98105

206-547-1222 x140 / Fax 206-545-7131  
E-mail: [farmlandfund@pccsea.com](mailto:farmlandfund@pccsea.com)  
[www.pccnaturalmarkets.com/farmlandfund/](http://www.pccnaturalmarkets.com/farmlandfund/)

The PCC Farmland Fund is registered as a 501(c)3 nonprofit organization with the Washington Secretary of State. The Fund's IRS EIN number is 91-2021165

Saving organic farmland forever.

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PCC FARMLAND FUND

**Statement of Activities and Changes in Net Assets**

For the fiscal year ending December 31, 2003

	2003	2002
<b>Support and Revenue</b>		
Contributions, gifts and grants	179,715	177,654
Interest	339	274
Merchandise sales	10,018	8,908
Lease/rent	25,550	4,565
Sale of wetlands to WDFW	0	240,374
<b>Total Support and Revenue</b>	<b>215,622</b>	<b>428,917</b>
<b>Expenses and Capital Allocations</b>		
Program	348,216	348,151
General	43,342	
Bennington Place	304,874	
	<u>348,216</u>	
Management	24,363	23,274
Fundraising	24,582	27,710
Cost of merchandise for resale	2,419	4,838
<b>Total Expenses and Capital Allocations</b>	<b>399,581</b>	<b>413,974</b>
<b>Revenue minus Expenses/Capital Allocations</b>	(183,959)	14,943
Net assets at beginning of year	324,550	309,607
Net assets at end of year	143,449	324,550



## PCC FARMLAND FUND

### Statement of Financial Position

For the fiscal year ending December 31, 2003

	2003	2002
<b>Assets</b>		
Cash in bank	124,601	142,686
Accounts receivable	3,938	12,550
Inventories for sale	14,910	4,914
Conservation land/buildings	659,000	330,000
<b>Total Assets</b>	<b>1,102,449</b>	<b>490,150</b>
<b>Liabilities</b>		
Mortgages payable	610,600	165,000
<b>Total Liabilities</b>	<b>610,600</b>	<b>165,000</b>
<b>Net Assets</b>		
Unrestricted		
General activities	123,449	131,150
Invested in fixed assets	349,000	193,400
Temporarily restricted	20,000	0
Permanently restricted	0	0
<b>Total Net Assets</b>	<b>492,449</b>	<b>324,550</b>
<b>Total Liabilities and Net Assets</b>	<b>1,102,449</b>	<b>490,150</b>

### Fundraising Summary

For the fiscal year ending December 31, 2003

Fundraising as percent of expenses	7%	8%
Fundraising and management as percent of expenses	13%	13%
Fundraising expenses as percent of total contributions	15%	18%
Fundraising and management as percent of revenue	24%	13%
Percent of expenses spent on program	87%	87%
Percent of contributions from public spent on program	100%	100%

# PCC Farmland Fund

## Donor Roster 2003

### INDIVIDUALS AND FAMILIES

Anonymous: 109

**A** Diane & Steve Adam  
Judith Adams  
Michaelene Adams  
Sue Aho  
Maximilian & Friederike Aigner  
Jack B. Albrecht  
Elizabeth Alexander & Larry Metzger  
Jody Aliesan  
Susan A. Allein  
Barbara Culbertson Allen  
Ken Allison  
Dana Ames  
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Carol Appel  
Rich & Marcia Appleton  
Cedar Acosta Armbruster  
Anna E. Armstrong  
John Arvizu  
Michael August

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Nadine Bailey  
Ron L. Bardell  
Abigail Barden  
E. Bartfeld & R. Wynne  
Kathryn Batson  
Roland Beach  
Martha Beard  
Anthony & Rachel Bearon  
Ann and Earl Beede  
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Joanne Benzon  
Sandra Beren  
William C. Berlin &  
Sandra K. Nielsen-Berlin  
Carolyn Berg  
Mary A. Berg  
Greg & Netta Beyerlein  
Trudy Bialic  
Michael & Julie Bittner  
Kathy Blackman  
Jane Blackwell  
Jim Bodeen  
Andrea Bolliger  
Bryan Booker  
John Borszcz  
Bridgette Boudreau  
Angelle Boulet  
Kibby Bowen  
Johnnie Bratrude  
Aen Brauer  
Frank Braun

**B** Pam Brauner-Grimes  
Mackenzie & Martin Brennan  
Linda Breuer  
Bubba and Ladybug  
Wally & Kathy Bubelis  
Mike Buchman & Martha Swain  
Gro Buer

**C** Larry & Geraldine Carey  
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Bob Carroll  
Deborah Casso & Sheryl Schwartz  
Goldie Caughlan  
Shauna Chambers  
Barry Chernick  
Barbara Chin  
Carolyn Wren Clark  
Arden Clise & Eric Mamroth  
Carolee Colter  
Kathy Copeland  
Cathy Cornett  
Julie Coryell & Seelye Martin  
Ginelle Cousins  
Nancy Crain  
M. Cumming & D. Livesey  
Casey Curran & MiYoung Choi  
James & Therese Cushing

**D** Suzannah Dalzell  
Debra Daniels-Zeller & Tom Zeller  
Patrick Daugherty & Cecelia Finnigan  
M.J. Davidson  
Chuck Davies  
Teresa M. Dean  
Thomas J. Dean  
Elise B. DeGuisseppi  
Sally Deneen & Robert McClure  
Robert Dickerson  
Joy A. Dillon  
Kay E. Doolittle  
Kim Duddy  
Ruth S. Dunlop

**E** Diane Eileen  
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Mary E. Embleton  
Pam & Scott Engler  
The Engelstein Family  
Jennifer & Jeff Ernst

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Michele & John Fawcett-Long  
Brett Milner Feltis  
Cecilia Finnigan  
Brynnen L. Ford & Jonathan W. Brown  
Hilary Forrest  
Gladys Fox  
Mark Frasher  
Jonathan Freedman  
Polly Freeman  
Lisa Friede  
Carla Hyde Fromm

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Lisa Gaines  
Karen Gardner  
Sharon Garrity  
Karl Gaskill  
Edward W. Geller  
Leslie Geller  
Cindi & Jared Gellert  
Rosalyn Gerstein  
Gary & Joann Gertig  
Marianne Gibbs  
Liliane Gilbert  
Beryl Goldfarb  
Mario Gomez  
Dee Gonsor  
Tamara Goodrum  
Sally Goodwin, M.D.  
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Jennifer and Henry Gordon  
Gretchen Graybeal  
Roxanne Green  
David Gross & Kelly Sweet  
Michael Gross  
Rachel Grossman & Phoenix Raine  
Alicia & George Guy  
Raymond M. Gwinn

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Jeffrey Hamblin  
Lynn Hamilton  
Karen Cropsy Hardiman  
Joe Hardiman  
John Hardy  
Rick Hargreaves  
Benjamin Haskell  
Denise Hauck  
Esther Hazelet  
David Hedstrom  
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Mary Jane Helmann  
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Dorothy & Dwight Henderson  
Melissa Henderson  
Susan Henderson  
Tony & Carol Henderson  
Donna & Steve Hengeveld  
Elaine Hickman  
Sue and Bob Hill

**H** Michael P. Hilty  
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Alicia Hokanson  
Irene Holroyd & Patrick Perkins  
Diane Horn  
Kathy Huet  
Betty H. Hughes  
Pamela Hughes & Robert Munoz  
Terri Hurley  
Pamela Hyde

**I & J** Eileen Ikejiri  
Ed Irwin  
Barbara O. Jackson  
Barbara Jeniker  
Charles C. Jenner  
David & Ellen Jenner  
Lenore Jensen  
Janine Jijina  
The Johnston Household  
Jon Jokiel

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Pam Kalian  
Gail & David Karges  
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Aaron Katz  
Mary E. Keils & Ronald L. Carnell  
Virginia A. Kelley  
Robert W. & Nancy W. Kent  
E. Jane Keyes  
Bryan Kiehn  
Kevin Knoepp & Mary Williams  
Kevin & Ann Kosanovic-Brown  
Donna Koss  
William Kreuter  
Robin Kuczynski  
Vicki Kutz

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Dana Lancaster  
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Matt Lebow  
Anne & John Leder  
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Will Lockwood  
Laurie Lombard  
Ronald D. Long  
Monica Lu  
Chris Luboff  
Dorothy Lundahl  
Teresa Lutterman



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Judith Marcus  
Julie B. Margulies  
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Nancy Martinez  
Carolyn Mattern  
Rachel Matthews  
Kirk Mattson  
Glen McCarthy  
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Marilyn McCormick  
Scott McCormick  
Morgan McIntosh  
Lyn McKay  
Paul and Anna McKee  
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Kate McNenny  
Susan Medeiros  
Joann Meeds  
Simone Mercer  
Patricia Merrill  
Bob Messina  
Michele Millage  
Theresa L. Miller  
Carol Anne Modena & Dana Roberts  
Sheila & James Molnar  
Debbi Montgomery  
Bil Moorhead & Margo Leishman  
Paul Moritz & Jayleen Ryberg  
Rich Moser  
Carolyn S. Mueller  
Rosemary S. Mueller  
Leola Mullins  
Pamela J. Murphy  
Don Myhre

**N** Bruce Naftaly  
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John & Lee Neff  
Robert Nein  
Beth Nelson & Sue Bartels  
Tobey Nelson/Gardensmith Horticulture  
Virginia Nelson  
Marilyn Nemerever  
Ed Newbold  
Paul Newman  
Courtenay Newton  
Mickey & Diane Nichols  
Starr Niego  
Sandra K. Nielsen-Berlin  
Kimberly Norton

**O** R.A. O'Donnell  
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Martha Ohashi  
Grace & Ollie Oliver  
Lindy Oliver  
Allen Olson & Laura Hunter  
Eileen O'Reilly-Miller & Kip Miller

**O** Gordon Orians  
Steven Orlich  
Michael Oseland

**P** Arturo Palomera  
Janice Parker  
Sharon Parshall  
Julia Paulsen & Kevin O'Connor  
Michelle Quigley Pearson  
Robert Petersen  
Debora Petschek  
Rita D. Pfeifer  
Ruth M. Pickering  
Cynthia Pinckney  
Laura Plath & Rick Kunz  
Michael Popiwny & Paul Koopman  
Carol Porter  
Mary Porter-Solberg  
Susannah Pratt  
Christina Purdy

**R** Geralynn & Rich Rackowski  
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Rita & Syd Reynolds  
Erin H. Riley  
Mark Ring  
Alexander Rist & Linda A. Noble  
Peter Rodriguez  
Rollie & Susan C. Roberts  
Steve Robinson & Leigh Ann Wolfe  
Susan C. Robinson  
Stephanie Roche  
Stella & Lawrence Rogovoy  
Lee Rolfe  
Annie Rolph  
Lori Ross  
Mary L. Ross  
John Rothwell  
Kathy Rowell  
Katy Rubinkowski  
Meg A. Ryan  
Ron & Sandy Ryder

**S** Kelly Sanderbeck & Brent Ewing  
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Carla Saulter  
Ann & Don Schaechtel  
Manvel & Verna Schaffler  
Reed Schilbach  
Kiri Schultz  
Sue J. Schuttpelz  
Rachel Scott  
A. Roxanne Scott & Randall R. Omel  
Oliver & Eileen Seeliger  
Kari Sellars  
Sarah Seltzer & John Larsen  
Laurel Sercombe  
Linda K. Shaw  
Catherine Sherman  
Linda Shultz  
Mimi Simmons  
Mary G. Simon

**S** Kimberly Sims  
 Stephani Siudmak  
 Enid Miller Slivka  
 Elizabeth Sloss  
 Cynthia L. Smith  
 Elin & David Smith  
 Kim Smith  
 Melanie Smith  
 Ingrid Sparrow  
 T.M. Speer  
 Diane Steen  
 Stephanie Steiner  
 Patricia Stimac & Kent Buttars  
 Gloria P. Sting  
 Susan J. St. John  
 Dennis Stoddard  
 Lisa Strandin  
 Renee Such  
 Julie Sullivan  
 Erde Sun  
 Robin Supplee  
 Dawne Swanson & Mark Cole  
 Erik Swanson  
 Judy Lyn Sweetland  
 Nancy L. Sweiven

**T** Jay Tarler & Claudia Apfelbaum  
 Loretta H. Taylor  
 Nancy Taylor  
 Mark Thomas & Beverly Mand  
 Barbara F. Tice  
 Kathleen Tracy & Lisa Maynard  
 Michael & Linda Tricker  
 Barbara Tubb  
 Mark & Nancy Tucker  
 Michael Turnsen

**U & V** The Uthus  
 Rachel VanDeMark  
 Jim & Diane Vanden Brook  
 Henri Van Elewyck & Lea Florus  
 Harvey Varga  
 Kelsey Vaughan & David Hale  
 J. L. Viniko

**W** Jeriene L. Walberg  
 Ed Waldock  
 Barbara Warden  
 Karen Wasserman  
 Linda Waterfall & Bob Searle  
 John A. Watson  
 Melissa Watson  
 Susan W. Weinstein  
 Brooke Wene  
 Mary White  
 Duane & Bert White  
 Amy Wicklund  
 Stanley & Anne Willard  
 Jen Williams  
 Nancy & Douglas Williams  
 Sue Williamson  
 Catherine Willis  
 Roxanne Winship

**W** Jennifer Winters & Tony Earle  
 Cynthia D. Wold  
 Morton S. Wood  
 Caryn & Matt Woodward

**Y & Z** Jane Yadav  
 Laurie Yamamura  
 Barbara J. Yocom  
 Jack Young  
 Claire L. Zick

And Everyone who attended the event at Janine VanSanden's house

PCC's office staff raised \$205 with an "open office," holiday basket raffle, camera auction, and donation jug.

**LEGACY SOCIETY**

Cecilia Matta & Casey Riske  
 Jim & Diane Vanden Brook

**BUSINESSES AND ORGANIZATIONS**

Anonymous: 1  
 A Moveable Feast  
 Adobe Systems Matching Gifts  
 Blue Star Electric  
 Balabuste Catering  
 Boeing Matching Gifts Program  
 Choice Organic Teas  
 Clean Earth/PureAyre  
 Fountain-Light Electric  
 Gardensmith Horticulture, Inc.  
 Good Nature Publishing Company  
 Island Spring, Inc.  
 Kennedy Associates  
 Microsoft Matching Gift Program  
 Nancy's Yogurt/Springfield Creamery  
 Natural Factors  
 Newman's Own Organics  
 Norman Wildlife Consulting  
 Northbest Natural Products  
 OGC/Ladybug Produce  
 Pacific Natural Sales  
 Plymouth Poultry Company  
 Safeco Matching Gifts  
 Salmon Bay Friends Meeting  
 Silence-Heart-Nest Restaurant  
 Small Changes  
 Southcenter Physical Therapy & Associates in Renton  
 Starbucks Matching Gifts Program  
 Stiebrs Farms: The Egg People  
 Stonyfield Farm  
 TalkingRain Beverage Company  
 The Monterey Pasta Company  
 United Natural Foods/Mountain People's Warehouse  
 Velocipede Architects  
 Washington Mutual Matching Gifts Program  
 Washington State Employees Combined Fund Drive  
 Whit Press  
 Wilcox Family Farms  
 Wildwood Harvest Foods

**FOUNDATIONS  
AND TRUSTS**

Amgen Foundation  
Bill & Melinda Gates Foundation (matching)  
Phoebe W. Haas Charitable Trust  
Seattle Foundation: Gardow-Bradlee Family Fund  
Starr Family Fund of the Greater Tacoma  
Community Foundation

**IN HONOR**

Barbara, Jason, Areana and Buster  
Doris J. Dean  
Jack and Erma Fahlstrom  
Dennis & Barbara Finnigan  
The two "G's" birthdays  
Penelope Guy  
Ken Karnosh  
Elbert Moore  
Jane Baier Nelson  
Lorraine Toly  
Brigid and Emily Wills

Gifts in honor of the wedding of Jason Katsanis and  
Bobbi Dykema:  
Marian Houkamp  
Lisa Hartin Pasco & Daniel Hartin Pasco  
Theodore & Pauline Katsanis

**IN MEMORY**

Harry Cropsy  
Aileen Gertig  
Barbara Glass  
Joan E. Perry  
Stephan Rutkowski

It's important that this roster of donors be complete  
and accurate. If you notice an error or omission,  
please let us know by calling 206.547.1222 x140 or  
emailing us at [jody.aliesan@pccsea.com](mailto:jody.aliesan@pccsea.com). Thank you.

